Registered shareholder(s) on (in the order recorded in the share register) Shareholding registered to Shareholder number:

DE0005552004

Date of Annual General Meeting: May 6, 2021

I/we wish to register my/our shareholding registered under the above shareholder number for the AGM, as follows (please note the deadline for receipt by us: April 29, 2021).

Please write in black or blue only.

**Deutsche Post AG ISIN:** 

# Postal ballot

I/we vote for the management's proposals on all agenda items.

I/we vote as indicated overleaf.

Please ensure that you also vote on any possible counter-motions/election nominations overleaf.



**Reply Form** 

### or Proxy authorization and voting instructions

| 1 | Ζ |  |
|---|---|--|

### 2a Designated proxies of Deutsche Post AG

I/we hereby appoint as my/our proxy at the Annual General Meeting Lucia Kotlarek and Dr. Tjark Schütte – both employees of Deutsche Post AG – each individually and with the right to nominate a sub-proxy and instruct them to vote without disclosing my/our name(s)



to vote

for the management's proposals on all agenda items at the Annual General Meeting

in accordance with the individual instructions indicated overleaf.

2b Intermediary, shareholders' association or proxy adviser

I/we hereby authorize the intermediary, shareholders' association, proxy adviser, or equivalent person or institution (as defined

by section 135 AktG) named below, with the right to nominate a

sub-proxy, to vote on my/our behalf by postal ballot, or to authorize and instruct the designated proxies of Deutsche Post AG

Please ensure that you also give instructions on any possible counter-motions/election nominations overleaf.

Please ensure that you also give instructions on any possible counter-motions/election nominations overleaf.



for the management's proposals on all agenda items.

in accordance with the individual instructions indicated overleaf or otherwise in accordance with their voting suggestions or at their own discretion.

| - |  |   | <br> | <br> |  | <br> |   | <br> | <br> |  | <br> |  |  | <br> |  |
|---|--|---|------|------|--|------|---|------|------|--|------|--|--|------|--|
|   |  |   |      |      |  |      |   |      |      |  |      |  |  |      |  |
|   |  | 1 |      |      |  |      | 1 |      |      |  |      |  |  |      |  |
|   |  | 1 |      |      |  |      | 1 |      |      |  |      |  |  |      |  |
|   |  | 1 |      |      |  |      | 1 |      |      |  |      |  |  |      |  |
|   |  |   |      |      |  |      |   |      |      |  |      |  |  |      |  |

Intermediary, shareholders' association, proxy adviser, or equivalent person or institution (as defined by section 135 of the AktG) (Please use block capitals)

For 2b: Please send the completed reply form directly to the proxy. Please do so at your earliest convenience to ensure that you or the proxy can register your shareholding for the Annual General Meeting by the deadline of April 29, 2021 (date of receipt). If the intermediary/shareholders' association/proxy adviser is not willing to represent my/our voting rights, I/we hereby authorize the proxies of Deutsche Post AG as designated under 2a with the conditions stated therein to vote according to my/our instruction(s) overleaf, provided that this registration form was forwarded in time to Deutsche Post AG (please delete this sentence if not required). Please complete and return



Signature(s) (optional)

**Reply Form** 

Please complete and return.

# POSTAL BALLOT OR VOTING INSTRUCTIONS FOR EXERCISE OF VOTING RIGHTS

| Р   | lease ensure that you also vote on/give instructions for any counter-motions/election nor   |   | - 68    |  |
|-----|---|---|---------|--|
| I/w | e vote or issue instructions to vote as follows:<br>(in fa<br>me  | <b>No</b><br>(against manage-<br>ment's proposal) | Abstain |  |
| 2.  | Appropriation of net retained profit <sup>1</sup>   |   |         |  |
| 3.  | Approval of the actions of the members of the Board of Management   |   |         |  |
| 4.  | Approval of the actions of the members of the Supervisory Board   |   |         |  |
| 5.  | Appointment of the auditor of the annual financial statements<br>and group financial statements for 2021 and the auditor for the<br>audit review of interim financial reports |   |         |  |
| 6.  | Elections to the Supervisory Board  |   |         |  |
|     | a) Ingrid Deltenre  |   |         |  |
|     | b) Prof. DrIng. Katja Windt   |   |         |  |
|     | c) Dr. Nikolaus von Bomhard   |   |         |  |
| 7.  | Creation of an Authorized Capital 2021  |   |         |  |
| 8.  | Authorization to acquire/use own shares and to exclude subscription rights  |   |         |  |
| 9.  | Authorization to use derivatives to purchase own shares   |   |         |  |
| 10. | Approval of the remuneration system for Board of Management members   |   |         |  |
| 11. | Resolution on the remuneration of members of the Supervisory Board and on section 17 of the Articles of Association   |   |         |  |

<sup>1</sup> This vote or instruction also applies to an adjusted proposal for the appropriation of profits resulting from a change to the number of shares entitled to dividends.

## Motions and election nominations by shareholders

(in the order recorded in the share register)

Shareholding as of

Any motions and nominations by shareholders on the agenda that are required to be made available to all shareholders pursuant to sections 126 and 127 AktG will only be published on the internet at www.dpdhl.com/agm where they may be designated by letters. These shall be deemed to have been presented to the Annual General Meeting if the shareholder submitting the motion or nomination is duly authorized and registered for the Annual General Meeting.

In the case of those motions by shareholders not marked with a letter, you may endorse the motion by marking the "No" box next to the corresponding agenda item (see above).

You can vote and provide instructions for the motions/nominations marked with a letter below:

|          | For<br>the<br>motion | Against<br>the<br>motion | Abstain |          | For<br>the<br>motion | Against<br>the<br>motion | Abstain |                            | For<br>the<br>motion | Against<br>the<br>motion | Abstain |
|----------|----------------------|--------------------------|---------|----------|----------------------|--------------------------|---------|----------------------------|----------------------|--------------------------|---------|
| Motion A |                      |                          |         | Motion E |                      |                          |         | Motion                     |                      |                          |         |
| Motion B |                      |                          |         | Motion F |                      |                          |         | Motion                     |                      |                          |         |
| Motion C |                      |                          |         | Motion G |                      |                          |         | Motion                     |                      |                          |         |
| Motion D |                      |                          |         | Motion H |                      |                          |         | Motion                     |                      |                          |         |
| Shareho  | lder num             | ber.                     |         |          |                      |                          |         | che Post AG<br>DE000555200 | Л                    |                          |         |
|          |                      | holder(s)                | on      |          |                      |                          | 13114.1 | DL000333200                | 4                    |                          |         |

Date of Annual General Meeting: May 6, 2021