

**Group financial highlights for 2018**

in EUR millions	2017	2018	Change in %
Revenue	60,444	61,550	1.8
– of which international	42,039	42,791	1.8
Profit from operating activities (EBIT)	3,741	3,162	-15.5
Consolidated net profit <sup>1)</sup>	2,713	2,075	-23.5
Basic earnings per share (in EUR)	2.24	1.69	-24.6
Diluted earnings per share (in EUR)	2.15	1.66	-22.8

**Divisional revenue for 2018**

in EUR millions	2017	Share of total revenues in %	2018	Share of total revenues in %	Change in %
Post - eCommerce - Parcel <sup>2)</sup>	18,161	30.0	18,476	30.0	1.7
Express	15,049	24.9	16,147	26.2	7.3
Global Forwarding, Freight	14,482	24.0	14,978	24.3	3.4
Supply Chain	14,152	23.4	13,350	21.7	-5.7
Corporate Functions and consolidation <sup>2)</sup>	-1,400	n.a.	-1,401	n.a.	-0.1
Group	60,444	100.0	61,550	100.0	1.8

**Divisional EBIT for 2018**

in EUR millions	2017	2018	Change in %
Post - eCommerce - Parcel <sup>2)</sup>	1,503	656	-56.4
DHL	2,587	2,919	12.8
- Express	1,736	1,957	12.7
- Global Forwarding, Freight	297	442	48.8
- Supply Chain	555	520	-6.3
Corporate Functions and consolidation <sup>2)</sup>	-350	-413	-18.0
Group	3,741	3,162	-15.5

<sup>1)</sup> After non-controlling interests

<sup>2)</sup> Prior-year adjusted

**Group financial highlights for the fourth quarter of 2018**

in EUR million	Q4 2017	Q4 2018	Change in %
Revenue	16,109	16,926	5.1
– of which international	11,025	11,764	6.7
Profit from operating activities (EBIT)	1,181	1,134	-4.0
Consolidated net profit <sup>1)</sup>	837	813	-2.9
Basic earnings per share (in EUR)	0.69	0.66	-4.3
Diluted earnings per share (in EUR)	0.64	0.65	1.6

**Divisional revenue in the fourth quarter of 2018**

in EUR millions	Q4 2017	Share of total revenues in %	Q4 2018	Share of total revenues in %	Change in %
Post - eCommerce - Parcel <sup>2)</sup>	5,047	31.3	5,125	30.3	1.5
Express	4,059	25.2	4,423	26.1	9.0
Global Forwarding, Freight	3,791	23.5	4,002	23.6	5.6
Supply Chain	3,619	22.5	3,743	22.1	3.4
Corporate Functions and consolidation <sup>2)</sup>	-407	n.a.	-367	n.a.	9.8
Group	16,109	100.0	16,926	100.0	5.1

**Divisional EBIT in the fourth quarter of 2018**

in EUR millions	Q4 2017	Q4 2018	Change in %
Post - eCommerce - Parcel <sup>2)</sup>	511	366	-28.4
DHL	806	916	13.6
- Express	499	570	14.2
- Global Forwarding, Freight	123	161	30.9
- Supply Chain	184	184	0.0
Corporate Functions and consolidation <sup>2)</sup>	-136	-147	-8.1
Group	1,181	1,134	-4.0

<sup>1)</sup> After non-controlling interests

<sup>2)</sup> Prior-year adjusted