

Express: effective yield and cost management

Express	Q3 2022	Q3 2023	YOY ⁽⁴⁾
Revenue ⁽¹⁾	7,197	5,885	-18.2 ⁽²⁾
EBIT ⁽¹⁾	1,012	667	-34.1 ⁽²⁾
EBIT margin ⁽²⁾	14.1	11.3	-2.8 ⁽³⁾

⁽¹⁾ in EUR million

⁽²⁾ in percent

⁽³⁾ in percentage points

⁽⁴⁾ Year-Over-Year

Global Forwarding, Freight: expected decline in air and ocean freight revenue

Global Forwarding, Freight	Q3 2022	Q3 2023	YOY ⁽⁴⁾
Revenue ⁽¹⁾	7,892	4,417	-44.0 ⁽²⁾
EBIT ⁽¹⁾	573	306	-46.6 ⁽²⁾
EBIT margin ⁽²⁾	7.3	6.9	-0.4 ⁽³⁾

⁽¹⁾ in EUR million

⁽²⁾ in percent

⁽³⁾ in percentage points

⁽⁴⁾ Year-Over-Year

Supply Chain: continued growth in revenue and earnings

Supply Chain	Q3 2022	Q3 2023	YOY ⁽⁴⁾
Revenue ⁽¹⁾	4,184	4,258	+1.8 ⁽²⁾
EBIT ⁽¹⁾	219	242	+10.5 ⁽²⁾
EBIT margin ⁽²⁾	5.2	5.7	+0.5 ⁽³⁾

⁽¹⁾ in EUR million

⁽²⁾ in percent

⁽³⁾ in percentage points

⁽⁴⁾ Year-Over-Year

eCommerce: revenue slightly below previous year's level

eCommerce	Q3 2022	Q3 2023	YOY ⁽⁴⁾
Revenue ⁽¹⁾	1,489	1,477	-0.8 ⁽²⁾
EBIT ⁽¹⁾	87	55	-36.8 ⁽²⁾
EBIT margin ⁽²⁾	5.8	3.7	-2.1 ⁽³⁾

⁽¹⁾ in EUR million

⁽²⁾ in percent

⁽³⁾ in percentage points

⁽⁴⁾ Year-Over-Year

Post & Parcel Germany: ongoing structural change shapes business performance

Post & Parcel Germany	Q3 2022	Q3 2023	YOY ⁽⁴⁾
Revenue ⁽¹⁾	3,948	3,959	+0.3 ⁽²⁾
EBIT ⁽¹⁾	290	207	-28.6 ⁽²⁾
EBIT margin ⁽²⁾	7.3	5.2	-2.1 ⁽³⁾

⁽¹⁾ in EUR million

⁽²⁾ in percent

⁽³⁾ in percentage points

⁽⁴⁾ Year-Over-Year

Group financial highlights for the third quarter

DHL Group (in €m)	Q3 2022 ⁽¹⁾	Q3 2023	YOY in %
Revenue	24,038	19,398	-19.3
– of which international	18,751	14,490	-22.7
EBIT	2,029	1,372	-32.4
Consolidated net profit ⁽²⁾	1,220	807	-33.9
Basic earnings per share (in €)	1.01	0.68	-32.7
Diluted earnings per share (in €)	0.99	0.68	-31.3

⁽¹⁾ Prior-year figures adjusted

⁽²⁾ After non-controlling interests

Divisional revenue in the third quarter

in €m	Q3 2022	Q3 2023	YOY in %
Express	7,197	5,885	-18.2
Global Forwarding, Freight	7,892	4,417	-44.0
Supply Chain	4,184	4,258	+1.8
eCommerce	1,489	1,477	-0.8
Post & Parcel Germany	3,948	3,959	+0.3
Group Functions/Consolidation	-672	-598	+11.0
Group	24,038	19,398	-19.3

Divisional EBIT in the third quarter

in €m	Q3 2022 ⁽¹⁾	Q3 2023	YOY in %
DHL	1,892	1,271	-32.8
Express	1,012	667	-34.1
Global Forwarding, Freight	573	306	-46.6
Supply Chain	219	242	+10.5
eCommerce	87	55	-36.8
Post & Parcel Germany	290	207	-28.6
Group Functions/Consolidation	-152	-105	+30.9
Group	2,029	1,372	-32.4

⁽¹⁾ Prior-year figures adjusted

Group financial highlights for the first nine months

DHL Group (in €m)	9M 2022 ⁽¹⁾	9M 2023	YOY in %
Revenue	70,660	60,410	-14.5
– of which international	54,651	45,146	-17.4
EBIT	6,514	4,703	-27.8
Consolidated net profit ⁽²⁾	4,024	2,696	-33.0
Basic earnings per share (in €)	3.30	2.26	-31.5
Diluted earnings per share (in €)	3.24	2.23	-31.2

⁽¹⁾ Prior-year figures adjusted

⁽²⁾ After non-controlling interests

Divisional revenue in the first nine months

in €m	9M 2022	9M 2023	YOY in %
Express	20,563	18,288	-11.1
Global Forwarding, Freight	23,407	14,740	-37.0
Supply Chain	12,068	12,597	+4.4
eCommerce	4,446	4,490	+1.0
Post & Parcel Germany	12,156	12,153	0.0
Group Functions/Consolidation	-1,980	-1,858	+6.2
Group	70,660	60,410	-14.5

Divisional EBIT in the first nine months

in €m	9M 2022 ⁽¹⁾	9M 2023	YOY in %
DHL	5,959	4,509	-24.3
Express	3,084	2,471	-19.9
Global Forwarding, Freight	1,909	1,083	-43.3
Supply Chain	668	741	+10.9
eCommerce	298	214	-28.2
Post & Parcel Germany	887	468	-47.2
Group Functions/Consolidation	-332	-274	+17.5
Group	6,514	4,703	-27.8

⁽¹⁾ Prior-year figures adjusted