

### **Express: Revenue and earnings increase**

Express	Q3 2023	Q3 2024	YOY
Revenue (in EUR million)	5,885	6,063	3.0 (1)
EBIT (in EUR million)	667	686	2.8 (1)
EBIT margin (in percent)	11.3	11.3	+-0 (2)

<sup>(1)</sup> in percent

## Global Forwarding, Freight: Increased revenue due to higher volumes and freight rates

Global Forwarding, Freight	Q3 2023	Q3 2024	YOY
Revenue (in EUR million)	4,417	5,037	14.0 (1)
EBIT (in EUR million)	306	277	-9.5 <sup>(1)</sup>
EBIT margin (in percent)	6.9	5.5	-1.4 <sup>(2)</sup>

<sup>(1)</sup> in percent

## Supply Chain: Revenue and earnings growth

Supply Chain	Q3 2023	Q3 2024	YOY
Revenue (in EUR million)	4,258	4,427	4.0 (1)
EBIT (in EUR million)	242	274	13.2 (1)
EBIT margin (in percent)	5.7	6.2	0.5 <sup>(2)</sup>

<sup>(1)</sup> in percent

## eCommerce: Revenue increase and network expansion

eCommerce	Q3 2023	Q3 2024	YOY
Revenue (in EUR million)	1,477	1,645	11.4 (1)
EBIT (in EUR million)	55	50	-9.1 <sup>(1)</sup>
EBIT margin (in percent)	3.7	3.0	-0.7 <sup>(2)</sup>

<sup>(2)</sup> in percentage points

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(1) in percent

(2) in percentage points

# Post & Parcel Germany: Parcel business grows, letter mail business continues to lose ground

Post & Parcel Germany	Q3 2023	Q3 2024	YOY
Revenue (in EUR million)	3,959	4,053	2.4 (1)
EBIT (in EUR million)	207	171	-17.4 <sup>(1)</sup>
EBIT margin (in percent)	5.2	4.2	-1.0 <sup>(2)</sup>

<sup>(1)</sup> in percent

# Group financial highlights for the third quarter of 2024

DHL Group (in EUR million)	Q3 2023	Q3 2024	YOY in %
Revenue	19,398	20,592	6.2
– of which international	14,490	15,475	6.8
EBIT	1,372	1,373	0.1
Consolidated net profit (1)	807	751	-6.9
Basic earnings per share (in €)	0.68	0.64	-5.9
Diluted earnings per share (in €)	0.68	0.63	-7.4

<sup>(1)</sup> After non-controlling interests

# Divisional revenue for the third quarter of 2024

in EUR million	Q3 2023	Q3 2024	YOY in %
Express	5,885	6,063	3.0
Global Forwarding, Freight	4,417	5,037	14.0
Supply Chain	4,258	4,427	4.0
eCommerce	1,477	1,645	11.4
Post & Parcel Germany	3,959	4,053	2.4
Group Functions/Consolidation	-598	-633	-5.9
Group	19,398	20,592	6.2

<sup>(2)</sup> in percentage points



## Divisional EBIT for the third quarter of 2024

in EUR million	Q3 2023	Q3 2024	YOY in %
DHL	1,271	1,287	1.3
Express	667	686	2.8
Global Forwarding, Freight	306	277	-9.5
Supply Chain	242	274	13.2
eCommerce	55	50	-9.1
Post & Parcel Germany	207	171	-17.4
Group Functions/Consolidation	-105	-85	19.0
Group	1,372	1,373	0.1

# Group financial highlights for the first nine months of 2024

DHL Group (in EUR million)	9M 2023	9M 2024	YOY in %
Revenue	60,410	61,482	1.8
– from which international	45,146	45,745	1.3
EBIT	4,703	4,035	-14.2
Consolidated net profit (1)	2,696	2,235	-17.1
Basic earnings per share (in €)	2.26	1.91	-15.5
Diluted earnings per share (in €)	2.23	1.88	-15.7

<sup>(1)</sup> After non-controlling interests

### Divisional revenue for the first nine months of 2024

in EUR million	9M 2023	9M 2024	YOY in %
Express	18,288	18,289	0.0
Global Forwarding, Freight	14,740	14,534	-1.4
Supply Chain	12,597	13,112	4.1
eCommerce	4,490	4,945	10.1
Post & Parcel Germany	12,153	12,479	2.7
Group Functions/Consolidation	-1,858	-1,877	-1.0
Group	60,410	61,482	1.8



### Divisional EBIT for the first nine months of 2024

in EUR million	9M 2023	9M 2024	YOY in %
DHL	4,509	3,803	-15.7
Express	2,471	2,001	-19.0
Global Forwarding, Freight	1,083	819	-24.4
Supply Chain	741	809	9.2
eCommerce	214	175	-18.2
Post & Parcel Germany	468	495	5.8
Group Functions/Consolidation	-274	-264	3.6
Group	4,703	4,035	-14.2