



DHL Parcel and POST Luxembourg partner in parcel shipping

- Improved cross-border parcel service thanks to Parcel Connect
- Cooperation strengthens cross-border e-commerce and extends service
 offering

Bonn/Luxembourg, June 1, 2018: DHL Parcel and POST Luxembourg have signed a strategic partnership on cross-border parcel shipping. POST Luxembourg will become part of the DHL Parcel Europe parcel network, which offers a standardized parcel service throughout Europe, with new functionalities for parcel deliveries and returns. Parcel Connect is the name of this service, which is being offered by DHL Parcel in cooperation with other parcel service providers in Europe and orchestrated by DHL Parcel. In June, POST Luxembourg will become the official partner for Parcel Connect in Luxembourg.

Initially, the services offered will only cover delivery of parcels from Europe to Luxembourg (import). The cooperation with POST Luxembourg will allow the DHL Parcel Europe network to benefit from improved transit times to Luxembourg and to gain access to the country's largest network of service points and parcel stations. E-commerce customers can take advantage of the following offers:

- Parcel notification by e-mail/SMS
- Option of changing the delivery date
- Collection service for returns and
- Simplified returns without additional costs for recipients

In a second phase, POST Luxembourg will also offer export services from Luxembourg (Parcel Connect Export).

"With POST Luxembourg as a new strategic partner, we are able to offer a service for Luxembourg that is even better tailored to the needs of B2C e-commerce customers," says Achim Dünnwald, CEO of DHL Parcel. "This extends our proven 'Parcel Union' partnership model to ten partners in 14 countries, in its third year of existence. In other markets too, we are continuing to work on gaining 'local heroes' as partners and on expanding our harmonized Page 1 of 3

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Parcel Connect service throughout Europe."

As Hjoerdis Stahl, Deputy Managing Director of POST Luxembourg and Director of POST Courrier explains: "On average, around 9,000 parcels from Europe arrive at our national sorting center. Thanks to Parcel Connect, we are able to offer our customers an even better service and hope to further increase this volume," she continues. "The cooperation with DHL Parcel, and as a member of the DHL Parcel Europe network, also emphasizes the positioning of POST Luxembourg in the logistics area, in which we see good opportunities for growth."

Parcel Connect was introduced by Deutsche Post DHL in 2014 to significantly simplify, extend, and accelerate the shipping of parcels in Europe. Today, 26 countries belong to the DHL Parcel Europe network.

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You can find the press release for download as well as further information on <u>dpdhl.de/pressemitteilungen</u> and <u>postgroup.lu/fr/actualites/news-et-communiques</u>

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 $\mathbf{DHL} - \underline{\mathbf{The}}$ logistics company for the world





DHL is the leading global brand in the logistics industry. Our DHL family of divisions offer an unrivalled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean transport to industrial supply chain management. With about 360,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses securely and reliably, enabling global trade flows. With specialized solutions for growth markets and industries including technology, life sciences and healthcare, energy, automotive and retail, a proven commitment to corporate responsibility and an unrivalled presence in developing markets, DHL is decisively positioned as "The logistics company for the world".

DHL is part of Deutsche Post DHL Group. The Group generated revenues of more than 60 billion euros in 2017.

About POST Luxembourg

As the leading provider of postal services, POST Luxembourg has an extensive network of points of sale and parcel stations ("PackUp") and focuses on the expansion of platforms in the fields of logistics and e-commerce. POST Luxembourg is also the leading provider of telecommunications services in Luxembourg. Other activities include postal financial services and philately.

Founded in 1842 as an administration, POST Luxembourg is a public company owned by the Luxembourg State since 1992. With more than 4,300 employees, the POST Luxembourg Group is the largest employer in the country. The Group's revenue in 2017 amounted to approximately 770 million euros.