## Press release

## Resilience360 receives equity commitment of US\$21 million to accelerate growth and advance capabilities

- Columbia Capital invests into innovative cloud-based platform to enhance
  product development and to continue global expansion
- Deutsche Post DHL Group maintains majority stake to drive faster growth

**Bonn, November 12, 2018:** Deutsche Post DHL Group has announced an equity commitment of US\$21 million by Columbia Capital into Resilience360, DHL's cloud-based supply chain risk management solution. Columbia Capital, a Washington, DC-based venture capital group, has a long history of investing in and scaling high growth and disruptive technology companies. Columbia Capital's team will take an active role in pursuing organic and inorganic growth opportunities for the market-leading R360 platform, which allows businesses to visualize, track and manage risk in their global end-to-end supply chain operations. Resilience360 will remain an integral part of the DHL service offering and continue to cooperate closely with the different DHL business units on agile sales and customer centric product development.

"Resilience360 is a key part of DHL's value proposition. By bringing in Columbia Capital, we have the opportunity to significantly enhance its capabilities, particularly in data analytics and accelerate the growth of the platform and provide an even better service offering to our customers," explains Katja Busch, DHL's Chief Commercial Officer. "Supply chain risk management is more important than ever to our customers and aiding global supply chains to be more resilient is a critical part of our business. The investment reflects our commitment to helping the industry manage risks beyond the DHL network."

"Supply chain technology and analytics have huge potential to increase supply chain efficiency and create value," says John Siegel, a partner at Columbia Capital. "We spent significant time meeting with many companies that are addressing this opportunity and believe that Resilience360 has very unique capabilities and potential."

The investment is being made through a holding company, Rising Tide Digital, which will be led by David Northington as Chairman, David Shillingford as CEO and Chris Arroyo as CFO/COO. Northington and Arroyo led the successful scaling and exit of another Columbia Capital-backed technology company, Cloud Sherpas, which was acquired by Accenture in 2015. Shillingford previously held leadership roles at Verisk Analytics, a global data analytics company.

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"The investment allows us to continue making product development our top priority and to grow the business faster in collaboration with DHL's business units around the globe," asserts Tobias Larsson, who will continue to lead Resilience360 as CEO. "We will be able to apply more advanced analytics to the vast quantities of data that Resilience360 now collects to develop predictive and proscriptive insights that will help customers achieve faster and more accurate decision making in their supply chains and better prepare and respond to potential disruptions."

Resilience360 offers end-to-end supply chain risk management. The platform alerts customers about supply chain incidents globally and risks to their global supply chain in almost real time. The platform helps companies handle an ever-changing world by assessing the impact of natural disasters, changing regulatory environments, and other supply chain risks. With Resilience360, businesses can visualize their supply chains end-to-end, use machine learning capabilities to detect early warnings of incidents that can disrupt their supply chain and it will allow customers to preemptively respond and minimize business interruption. The recent addition of the Resilience360 mobile app extended the platform with anytime, anywhere access for customers.

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You can find the press release for download as well as further information on <u>dpdhl.com/pressreleases</u>

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Deutsche Post DHL Group is home to two strong brands: Deutsche Post is Europe's leading postal service provider. DHL offers a comprehensive range of international express, freight transport, and supply chain management services, as well as e-commerce logistics solutions. Deutsche Post DHL Group employs approximately 520,000 people in over 220 countries and territories worldwide. The Group generated revenues of more than 60 billion Euros in 2017.

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