

Deutsche Post applies for new letter prices, effective July 1, 2019

- A standard letter (*Standardbrief*) of up to 20g is to cost €0.80 within Germany, and a postcard within Germany €0.60.
- Prices for Express dispatch in retail outlets will also rise from July 1.

Bonn, June 3, 2019: Within the procedure as specified by law, Deutsche Post today applied for approval from the Bundesnetzagentur (German Federal Network Agency) responsible to introduce its new prices for letter mail products and additional services. After approval has been granted, which is expected to take place in June, the new prices will come into force from July 1, 2019 and apply until December 31, 2021.

After more than three years of price stability, the application includes, among other changes, a price rise for standard domestic letters of up to 20g by €0.10 to €0.80. In comparison: The average European charge for a standard domestic letter, according to an up-to-date comparison of 31 countries, is currently €0.97.

The prices are also to rise by €0.10 for the compact letter (*Kompaktbrief*) of up to 50g to €0.95, for a large letter (*Grossbrief*) of up to 500g to €1.55 and for a maxi letter (*Maxibrief*) of up to 1,000g to €2.70. After more than fifteen years of price stability, the postcard is to cost €0.60 (previously €0.45) from July 1.

Some prices will also rise for additional services and cross-border letter mail items. Standard international letters (*Standardbrief International*) are thus to cost €1.10 (previously €0.90). In comparison: The average European price in 31 countries of a *Standardbrief* item to other European countries is currently €1.57.

In addition, compact international letters (*Kompaktbrief International*) will in future cost €1.70 (previously €1.50) and a postcard outside Germany €0.95 (previously €0.90).

For business customers with large quantities of mail, the price increase from July 1, 2019 will be compensated to a large extent as part of downstream access including an infrastructure discount. Downstream access customers will be informed about the timing of the next discount adjustment in the second half of 2019.

New postage stamps and addendum stamps on sale in good time

For the stocks of postage stamps not used up by June 30, addendum stamps to the value of €0.05, €0.10, €0.15, and €0.20 are already available in the retail outlets and online at www.deutschepost.de/shop. The first stamps with the new postage rates will be available in the retail outlets and online in good time for July 1, 2019. Existing stamps and also addendum stamps from previous years can continue to be used for franking items sent via Deutsche Post. No exchange will be necessary. In addition, individual stamps for any desired postage charge can be printed by one of the 1,200 stamp machines throughout Germany at all times.

Future redirection service for twelve months only

From July 1, the redirection service will also change. Since consumer demand has increasingly changed over recent years toward a twelve-month redirection period, the offer to redirect for a six-month period will no longer apply in the future. In retail outlets, the twelve-month service will cost €29.90 in the future, but the price of an online order will remain at €26.90. Business customers will continue to pay €49.90.

Price changes for Express items in retail outlets

After three years of price stability, the introductory price within Germany for time-critical Express items of up to 500g for the DHL ExpressEasy product ordered in a retail outlet will increase to €13.50 from July 1, 2019. At the same time the price structure is being simplified and the weight limits are being reduced so that domestic ExpressEasy products from 500g to 5kg will in the future incur a standard charge of €16.50. Customers can save by using online franking, which is at least €1.50 cheaper, depending on the product. The prices of additional options with specific delivery times will remain unchanged.

An overview of the most significant price adjustments is attached as an appendix. Information is also available at www.deutschepost.de/preisaenderungen2019.

You can find the press release for download as well as further information and graph on www.dpdhl.com/pressreleases.

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Deutsche Post DHL Group is home to two strong brands: Deutsche Post is Europe's leading postal service provider. DHL offers a comprehensive range of international express, freight transport, and supply chain management services, as well as e-commerce logistics solutions. Deutsche Post DHL Group employs approximately 550,000 people in over 220 countries and territories worldwide. The Group generated revenues of more than 61 billion Euros in 2018.

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