Press release

Deutsche Post DHL Group

New letter prices approved as of 1 July 2019

- · Standard letters weighing up to 20 grams will cost 80 cents
- New stamps available in retail outlets or online as of 1 July

Bonn, June 19, 2019: Deutsche Post AG may demand higher letter prices from 1 July 2019. The Federal Network Agency has provisionally approved the prices for letters and additional services that will apply from that date. Since the approval process has not yet been completed on time due to third-party participation rights, the Federal Network Agency will probably issue the final approval in the next few weeks.

After more than three years of price stability, the price for standard domestic letters will increase of up to 20g by €0.10 to €0.80. In comparison, the average European charge for a standard domestic letter is currently €0.97, according to an up-to-date comparison of 31 countries.

The prices will also increase by €0.10 for the compact letter (*Kompaktbrief*) of up to 50g to €0.95, for a large letter (*Grossbrief*) of up to 500g to €1.55 and for a maxi letter (*Maxibrief*) of up to 1,000g to €2.70. After more than fifteen years of price stability, the postcard will cost €0.60 from July 1.

Some prices will also rise for additional services and cross-border letter mail items. Standard international letters (*Standardbrief International*) are thus to cost €1.10. In comparison: The average European price in 31 countries of a *Standardbrief* item to other European countries is currently €1.57.

Compact international letters (*Kompaktbrief International*) will in future cost €1.70 and a postcard outside Germany €0.95.

For business customers with large quantities of mail, the price increase from July 1, 2019 will be compensated to a large extent as part of downstream access including an infrastructure discount. Downstream access customers will be informed about the timing of the next discount adjustment in the second half of 2019.

New postage stamps and addendum stamps on sale in good time

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For the stocks of postage stamps not used up by June 30, addendum stamps to the value of €0.05, €0.10, €0.15, and €0.20 are already available in the retail outlets and online at www.deutschepost.de/shop. The first stamps with the new postage rates will be available in the retail outlets and online in good time for July 1, 2019. Existing stamps and also addendum stamps from previous years can continue to be used for franking items sent via Deutsche Post. No exchange will be necessary. In addition, individual stamps for any desired postage charge can be printed by one of the 1,200 stamp machines throughout Germany at all times.

An overview of the most significant price adjustments is attached as an appendix. Information is also available at www.deutschepost.de/preisaenderungen2019.

You can find the press release for download as well as further information and graph on www.dpdhl.com/pressreleases .

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