Press Release

DHL Supply Chain and Monta accelerate their international e-commerce growth ambitions by partnering up.

- **DHL signed an agreement to acquire a majority stake in the Dutch e-commerce specialist Monta, aiming for a strong partnership and international roll-out of Monta's e-fulfillment services, especially for small and mid-sized webshops.**
- **The partnership underlines Deutsche Post DHL Group's strategic focus to strengthen its core logistics business and deliver long-term growth by focusing on the fast growing e-commerce and e-fulfillment business.**
- **Monta will be able to accelerate its strategic ambition to help its customer scale their business internationally.**
- **This deal is subject to review by the antitrust authorities.**

September 26, 2022, Bonn – Today DHL Supply Chain, part of the Deutsche Post DHL Group, has announced the acquisition of a majority stake in Dutch e-commerce specialist Monta. Both companies are aiming for a strong partnership to serve small and mid-sized webshops in e-fulfillment and online sales. In accelerating the international roll out of Monta's logistics services, DHL will be able to respond even better to the specific needs of SME's and smaller webshop customers and Monta is able to better serve its fast growing customers.

Founded in 1999, Monta has rapidly become one of the leading providers of e-commerce and e-fulfillment services in The Netherlands. With a workforce of 1,000 people and 14 fulfillment locations, the company handles 12 Mio e-commerce orders and generated an annual revenue of more than 100 Mio EUR in 2021. Monta currently services ca. 1,500 small and mid-sized fast-growing online shops and e-sellers through a wide range of software-enabled fulfilment services and warehouse management software.

"With its dedicated team of 1,000 logistics experts, a strong footprint in the e-commerce market, proven processes and an outstanding track record in growing their customers through strategically leveraging cutting edge technologies such as AI, Data Science and collaborative robotics, Monta is a perfect match for us to grow their service internationally. We will maintain and build upon Monta's valued current capabilities, expertise and culture to provide excellent, customer centric solutions in the fast growing e-commerce segment", says Oscar de Bok, CEO for DHL Supply Chain.

DHL's extensive global and European footprint, as well as the expertise in standardizing and scaling logistics processes fast will complement Monta's lean and agile logistics expertise in e-fulfillment for small and mid-sized companies. By leveraging the best of both worlds, DHL's customers, as well as Monta's existing customers, will both benefit from the entrepreneurial

spirt that signifies Monta's way of doing business withthe strong international expertise, infrastructure and network of DHL Supply Chain.

"Our vision is to roll out our successful business model in the Netherlands across the border, to help our customers scale their business internationally as well. Monta has recently expanded internationally, which already led to the international expansion of several Monta customers. This transaction further accelerates this development. For our staff, this transaction also expands their long-term career perspectives. We have been working with DHL for numerous years and experienced an excellent cultural fit. I am looking forward to a true partnership between the teams of Monta and DHL Supply Chain", says Edwin van der Ham, Owner and CEO of Monta.

"These plans signify our commitment to grow our e-commerce business across Europe and continue to provide the best fulfillment solutions for our customers. By forming a strong partnership with Monta we will strengthen our capabilities to respond even better to small and medium sized e-commerce customers' needs. I am delighted and looking forward to our mutual cooperation in the years to come", says Hendrik Venter, CEO DHL Supply Chain EMEA.

DHL Supply Chain provides its customers with extensive logistics and data management solutions for their supply chain management and e-commerce operations, with a focus on sustainability and service quality. A global network of supply chain specialists and the strong local expertise are among the company's key capabilities. In Europe, DHL Supply Chain employs 30,000 logistics professionals at its warehouses and transport operations.

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Media Contact
Deutsche Post DHL Group
Media Relations
Daniel Pohl
Tel.: +49 228 182-9944
E-Mail: pressestelle@dpdhl.com

DHL – The logistics company for the world

DHL is the leading global brand in the logistics industry. Our DHL divisions offer an unrivalled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean

transport to industrial supply chain management. With about 380,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses securely and reliably, enabling global sustainable trade flows. With specialized solutions for growth markets and industries including technology, life sciences and healthcare, engineering, manufacturing & energy, auto-mobility and retail, DHL is decisively positioned as “The logistics company for the world”.

DHL is part of Deutsche Post DHL Group. The Group generated revenues of more than 81 billion euros in 2021. With sustainable business practices and a commitment to society and the environment, the Group makes a positive contribution to the world. Deutsche Post DHL Group aims to achieve net-zero emissions logistics by 2050.

About Monta

Monta is a leading provider of software-enabled fulfilment services and warehouse management software to help customers build a successful online business. Monta addresses the end-to-end logistics demands for more than 1,500 online shops and e-sellers, including inbound logistics, storage, order picking, packaging, outbound logistics and returns handling worldwide. Monta focuses on serving fast-growing small and medium sized online shops and e-sellers. Monta’s software is developed in-house and includes data science and AI capabilities to help its customer’s process orders as efficiently as possible. Monta’s software platform offers integrations with a broad array of e-commerce marketplaces. It helps webshops to increase their conversion rates by offering a universal checkout, allowing consumers to choose their desired shipper, delivery and return options worldwide. Monta’s warehouse management software also provides an end-to-end solution for customers to optimally manage their own warehousing and fulfilment processes.