

Please note: The actual wording of the speech may differ from the following quotes. The quotes may be used for reporting purposes regardless of this.

Statements by Tobias Meyer at the Annual General Meeting 2024 (selection)

On the 2023 financial year:

“Even without the tailwind from the global economy, our figures for the year were gratifying. We achieved our goals. Compared to our competitors, we performed well in practically all markets. And even in the weakest market environment of the past 15 years, we are highly profitable.”

“Despite the headwinds in global trade, we stand by our promise: even in the event of a short-term decline in earnings, we will keep the dividend stable. We have also expanded our share buyback program once again. We on the Board of Management are sending the signal that we have confidence in the company’s good prospects.”

On the geopolitical and economic environment:

“In 2023, the news was often sobering. It was another turbulent year – with an accumulation of international crises and geopolitical problems. The global economy was weak. The volume of global trade was low.”

“We must expect that the world will remain volatile in 2024. Historically speaking, I don't see this as a ‘state of emergency.’ It was instead the past decades since German reunification in 1990 that have been extraordinary. In this respect, a tense world situation is more of a return to normality.”

On supply chains and globalization:

“Globalization is changing. Our customers are spreading their warehouses and production more widely around the world. Supply chains are becoming more complex as a result. This favors competent and flexible logistics partners – such as DHL Group.”

On the importance of sustainability:

“As the global market leader in logistics, we vigorously drive sustainable solutions. We use over 35,000 e-vehicles for collection and delivery – significantly more than all our competitors. And we remain the industry’s largest buyer of sustainable aviation fuel.”

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“With our GoGreen Plus product range, our customers can make a conscious decision to use sustainable fuels. We are still at the beginning, but in recent months we have seen more and more customers who are willing to pay for GoGreen Plus.”

On e-commerce as a growth driver:

“E-commerce remains a strong growth driver. The online share of total retail is growing and there is still plenty of room for improvement. In addition, e-commerce is increasingly crossing national borders. We expect at least another decade of structural growth in the area of e-commerce.”

On his first year as CEO:

“Even as CEO, it remains very important to me to exchange ideas with employees in as many countries as possible. Occasionally I have also lent a hand myself, for example in parcel centers or in delivery. Managers should understand how processes and service provision work, for which our customers ultimately pay. Only then can they support their teams in doing a great job.”