Press release



DHL Supply Chain Strengthens its Offering to Small and Midsize Companies with Acquisition of E-Commerce and Retail Logistics Specialist IDS Fulfillment

- Multi-customer facility network added to 3rd-party logistics leader's e-commerce business
- More small and midsized businesses gain access to market-leading expertise, technologies, warehousing, and transportation network to enable their growth
- Acquisition marks second e-commerce purchase in North America for DHL in 2025

WESTERVILLE, OHIO (May 6, 2025) – In a strategic move to further enhance its e-commerce capabilities and expand its service offering to small and midsized customers, DHL Supply Chain has acquired U.S.-based e-commerce fulfillment and retail distribution logistics provider IDS Fulfillment.

The acquisition adds over 1.3 million square feet of multi-customer warehouse and distribution space strategically located across the U.S. This includes facilities in Indianapolis, Ind., Salt Lake City, Utah, Atlanta, Ga., and Plainfield, Ind., where the company is headquartered. Committed to ensuring a seamless transition for customers and associates, DHL will continue to operate all IDS facilities under existing local leaders.

"E-Commerce has been a growth driver for DHL in recent years and is an important focus in our Strategy 2030 agenda," said Patrick Kelleher, CEO of DHL Supply Chain North America. "The acquisition of IDS Fulfillment not only expands our operational footprint but also ensures small and midsized companies have access to our state-of-the-art logistics solutions designed for their specific requirements."

Mark DeFabis, CEO of IDS Fulfillment, stated, "We believe that DHL's commitment to innovation and service excellence makes them the ideal partner to enhance our operations and deliver industry-leading capabilities to our customers and team members."

This marks the second e-commerce acquisition for DHL Supply Chain in 2025, having acquired Inmar's reverse logistics business in January, making it the largest returns processing provider in North America.

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"With global e-commerce set to grow at a CAGR of 8% per annum by 2029¹, DHL is targeting investments that further expand our capabilities to meet the needs of this growing segment and make our network and solutions easily accessible to businesses of all sizes. IDS Fulfillment complements our existing DHL Fulfillment Network, enhancing our ability to offer seamless global eCommerce solutions with local expertise and reach. Especially timely as more multi-national organizations are looking to establish fulfilment capabilities in North America," said Oscar de Bok, Global CEO, DHL Supply Chain.

As the world's leading contract logistics provider is focused on offering scalable e-commerce solutions, the IDS acquisition not only adds a network of additional facilities, but also includes a diverse customer portfolio and additional fulfillment expertise. "These acquisitions demonstrate our commitment to continued growth in the e-commerce sector and reinforce DHL's leadership position as the logistics provider of choice for customers of all sizes," Kelleher said.

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DHL is the leading global brand in the logistics industry. Our DHL divisions offer an unrivalled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean transport to industrial supply chain management. With approximately 400,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses securely and reliably, enabling global sustainable trade flows. With specialized solutions for growth markets and industries including technology, life

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¹ <u>eCommerce - Worldwide | Statista Market Forecast</u>

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sciences and healthcare, engineering, manufacturing & energy, auto-mobility and retail, DHL is decisively positioned as "The logistics company for the world".

DHL is part of DHL Group. The Group generated revenues of approximately 84.2 billion euros in 2024. With sustainable business practices and a commitment to society and the environment, the Group makes a positive contribution to the world. DHL Group aims to achieve net-zero emissions logistics by 2050.