



DHL expands partnership with Air France KLM Martinair Cargo, signs new framework agreement for emission reduction rights

- New agreement strengthens long-term collaboration to decarbonize the air freight sector
- Focus on Emission Reduction Rights is a strategic lever for book-and-claim-based CO₂e reductions
- AFKLMP has been one of DHL's leading carriers for 5 years

Bonn/Amsterdam, December 18, 2025: DHL Global Forwarding, the air and ocean freight specialist of DHL Group, and Air France KLM Martinair Cargo (AFKLMP) have signed a new framework agreement, further deepening their joint commitment to decarbonizing the air freight industry. Building on their milestone partnership, established in 2022, this agreement introduces a clear focus on emission reduction claims, emphasizing the development of market-ready book-and-claim models to advance sustainable air freight solutions across the sector.

“This framework agreement shows what collaborative decarbonization in air freight can look like,” said Henk Venema, Executive Vice President of Global Air Freight at DHL Global Forwarding. “Emission Reduction Rights provide predictability, scalability, and transparency – three critical factors for sustainable aviation fuels to make a real impact within the market. Together with AFKLMP, we are establishing a foundation that can serve as a model for the entire industry.”

As part of the new agreement, DHL Global Forwarding recently signed a work order for 35,000 metric tons of CO₂e WTW (Well-to-Wheel) emission reduction rights. This collaboration with AFKLMP goes far beyond traditional sustainable aviation fuel (SAF) procurement. Rather than relying solely on transactional fuel purchases, the partnership centers on a structured, long-term approach to accelerate the adoption of sustainable aviation fuels and digital verification processes in the marketplace. For DHL, this is a strategic move that strengthens its position as a leader in emission-reduced air freight.

A Strong Partner in the GoGreen Program

AFKLMP has long been one of the top-performing partners in DHL's GoGreen Carrier Evaluation Program, and actively participates in joint industry initiatives, conferences, and webinars to promote transparency, standards, and practical solutions for more sustainable air freight. Both companies share the goal of further developing book-and-claim models to ensure businesses of all sizes have access to



reliable and scalable emission reductions, even if sustainable fuels and technologies are not yet physically available on their trade lanes.

“We are proud to renew this partnership with DHL Global Forwarding, a clear sign of leadership,” said GertJan Roelands, SVP Commercial at Air France KLM Martinair Cargo. “Our shared ambition and continued collaboration on SAF are fundamental to scaling the solutions needed to reduce the carbon footprint of the air freight industry. This new agreement reflects mutual trust, operational commitment, and a firm belief that only through close cooperation can we drive meaningful change across the air freight value chain.”

The partnership with AFKLMP plays a central role in DHL Group’s aim to increase the use of sustainable aviation fuels to 30 percent by 2030, by enabling measurable emission reductions and paving the way for standardized, globally applicable market mechanisms. The signing of the framework agreement was celebrated in Amsterdam with a small ceremony attended by Henk Venema, Patrick Bongers (Head of AFR Growth at DHL Global Forwarding), and other representatives.

What is GoGreen Plus

DHL's GoGreen Plus products provide decarbonized solutions across DHL's core offerings by leveraging sustainable fuels and low carbon technology. GoGreen Plus products are based on true value chain decarbonization. This is enabled by the 'book & claim' approach. Book & claim enables DHL to directly replace fossil fuels with sustainable fuels within the logistic company's network and allocate environmental benefits to paying customers, even when their shipments are not physically transported with the assets using these fuels. GoGreen Plus allows DHL's customers to reduce their indirect Scope 3 emissions in their value chain arising from upstream and downstream transportation and distribution. It also helps customers with voluntary reporting of greenhouse gas (GHG) emissions and progress against their decarbonization targets.

– End –

You can find the press release for download as well as further information on group.dhl.com/pressreleases

Media Contact:

DHL Group

Press release



Media Relations

Dirk Heinrichs

Phone: +49 228 182-9944

E-mail: pressestelle@dhl.com

On the internet: group.dhl.com/press

Follow us at: twitter.com/DHLglobal

DHL – The logistics company for the world

DHL is the leading global brand in the logistics industry. Our DHL divisions offer an unrivalled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean transport to industrial supply chain management. With approximately 400,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses securely and reliably, enabling global sustainable trade flows. With specialized solutions for growth markets and industries including technology, life sciences and healthcare, engineering, manufacturing & energy, auto-mobility and retail, DHL is decisively positioned as “The logistics company for the world”.

DHL is part of DHL Group. The Group generated revenues of approximately 84.2 billion euros in 2024. With sustainable business practices and a commitment to society and the environment, the Group makes a positive contribution to the world. DHL Group aims to achieve net-zero emissions logistics by 2050.