Press release

DHL Supply Chain sees 12% year-on-year sustainable revenue growth as companies transform their global supply chains

- **Customer contracts signed in 2026 are expected to far exceed €8 billion in Total Contract Value, balanced across regions and strategic sector initiatives**
- **Companies increasingly look for logistics partners that can manage complex supply chain transformations and provide resilience across markets**
- **Targeted investments in robotics & AI, infrastructure, specialized capabilities, and partnerships to support customers in growth markets**

Bonn, Germany. November 17, 2026: As geopolitical uncertainty, changing trade patterns, and technological development reshape global supply chains, companies are increasingly looking for long-term logistics partners that can provide resilience and combine global scale, sector expertise, and technology. This shift is creating new opportunities for DHL Supply Chain, DHL Group's contract logistics business. In the third quarter of 2026, reported revenue increased by 12.0% year-on-year, with growth across all regions: 13.1% in the Americas, 11.7% in Europe, the Middle East and Africa (EMEA), and 9.9% in Asia Pacific. Growth spans across sectors including life sciences and healthcare, new energy, technology, retail, consumer, and automotive.

“Supply chain resilience has become a strategic differentiator for many companies,” said Hendrik Venter, CEO, DHL Supply Chain. “Our customers have to manage greater complexity while improving resilience to supply disruptions, productivity, and flexibility. They need long-term partners that understand their industries, can scale proven technology in operations, and have the capability to provide end-to-end supply chain solutions across global markets. The growth we are seeing across regions and sectors shows that this approach is resonating with our customers.”

Investing in capabilities for changing customer needs

DHL Supply Chain continues to invest in identified high-growth markets, long-term partnerships, and strategic sector-specific initiatives. These investments include AI and robotics, automation, and acquisitions. Recent examples range from expanding Life Sciences and Healthcare capabilities in Latin America and the United States to specialized capacity for emerging industries such as battery logistics.

In Life Sciences and Healthcare, DHL Supply Chain has progressively expanded its partnership with Sanofi, from managing logistics operations at three key distribution sites since 2024 to taking over operations at the company's vaccine distribution center in Val-de-Reuil in 2026. The expanded partnership illustrates how specialized logistics capabilities and an international network can support

DHL Group
Charles-de-Gaulle-Str. 20
53113 Bonn
Germany

Phone +49 228 182-9944

Email pressestelle@dhl.com
Website dhl.com

pharmaceutical companies as they transform critical supply chains. In parallel, numerous newly built multi-user pharmaceutical warehouses are being commissioned, further expanding DHL Supply Chain's global footprint of more than 250 pharmaceutical warehouses.

In the technology sector, the rapid expansion of AI and digital infrastructure is creating new logistics requirements. Data center logistics require specialized, globally integrated end-to-end supply chain solutions, including white-glove services. DHL Supply Chain is expanding its business across this wider ecosystem, supporting operators, technology providers, and infrastructure partners in developing data center capacity.

Long-term customer commitments provide secure future growth

The Total Contract Value (TCV) of new customer contracts signed in 2026 is expected to far exceed €8 billion, supported by a qualified pipeline of more than €36 billion. TCV represents the lifetime value of contracts signed during the year rather than annual revenue and provides an indication of business secured for future operations. These commitments are broadly spread across DHL Supply Chain's global regions and sectors, with the Americas expected to account for approximately 45% of 2026 TCV, EMEA 35%, and Asia Pacific 20%.

"For our customers, choosing a logistics partner is a long-term strategic decision," said Andries Retief, Chief Development Officer, DHL Supply Chain. "They are entrusting us with critical parts of their operations and relying on us to support their future growth. Our ability to combine global scale, deep industry expertise, operational excellence, and innovation is what differentiates DHL Supply Chain. The strength of our commercial performance reflects customers' confidence in our ability to deliver today while helping them build the supply chains they will need tomorrow."

With operations in more than 55 countries and a contract renewal rate of approximately 90%, DHL Supply Chain is well positioned to pursue its objective of growing a minimum of two percentage points faster than every contract logistics market it operates in.

At a Glance

What is driving DHL Supply Chain's growth?

Companies are reshaping their supply chains in response to geopolitical uncertainty, changing trade patterns, and technological developments. This is driving demand for logistics partners with global reach, industry expertise, and the ability to manage complex supply chain transformations while strengthening resilience and security across markets.

How is this reflected in DHL Supply Chain's business?
DHL Supply Chain reported revenue growth of 12.0% year-on-year in the third quarter of 2026. Growth was broad-based across all regions, reaching 13.1% in the Americas, 11.7% in Europe, the Middle East and Africa (EMEA), and 9.9% in Asia Pacific.

Which sectors are contributing to DHL Supply Chain's growth?
Growth spans several sectors, including life sciences and healthcare, technology, retail, consumer, new energy, and automotive. Expanding customer relationships in pharmaceuticals, specialized logistics for new energy industries, and growing demand from the data center ecosystem illustrate opportunities in sectors undergoing major transformation.

How is DHL Supply Chain investing behind this growth?
DHL Supply Chain is investing in technology and digitalization, infrastructure, and specialized capabilities. This includes AI and robotics, automation, targeted acquisitions, and strategic partnerships to support customers in high-growth markets and sectors.

What do long-term customer commitments indicate?
The Total Contract Value (TCV) of new customer contracts signed in 2026 is expected to far exceed €8 billion. TCV represents the lifetime value of these contracts and provides an indication of business secured for future operations. The commitments are geographically diversified, with the Americas expected to account for approximately 45% of 2026 TCV, EMEA 35%, and Asia Pacific 20%.

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Media Contact:
DHL Group
Media Relations
Daniel Pohl
Phone: +49 228 182-9944
E-mail: pressestelle@dhl.com

On the internet: group.dhl.com/press

DHL – The logistics company for the world

DHL is the leading global brand in the logistics industry. Our DHL divisions offer an unrivalled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean transport to industrial supply chain management. With approximately 389,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses securely and reliably, enabling global sustainable trade flows. With specialized solutions for growth markets and industries including technology, life sciences and healthcare, engineering, manufacturing & energy, auto-mobility and retail, DHL is decisively positioned as “The logistics company for the world”.

DHL is part of DHL Group. The Group generated revenues of approximately 82.9 billion euros in 2025. With sustainable business practices and a commitment to society and the environment, the Group makes a positive contribution to the world. DHL Group aims to achieve net-zero emissions logistics by 2050.